

**MINUTES OF A SPECIAL MEETING OF THE
POLICY COMMITTEE OF THE
ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

- MEETING:** March 26, 2021, at Erie County Industrial Development Agency (the “ECIDA” or “Agency”), meeting held via phone conference. Governor Cuomo’s Executive Order 202.1, as amended from time to time, issued in response to the Coronavirus (COVID-19) crisis, suspended Article 7 of the Public Officers Law to the extent necessary to permit any public body to take actions without permitting in public in-person access to such meetings and authorized such meetings to be held remotely by conference call or other similar service, provided the public has the ability to view or listen to such proceedings and that the meeting is recorded and transcribed.
- LIVE STREAMED:** This meeting is being live-audio streamed and made accessible on the Agency’s website at www.ecidany.com.
- PRESENT:** Denise Abbott; Hon. April Baskin; Rev. Mark E. Blue; Hon. William Krebs; Richard Lipsitz; Brenda W. McDuffie Laura Smith; David State; and Maria Whyte
- EXCUSED:** Hon. Bryon W. Brown; Johanna Coleman; Colleen DiPirro; Richard Cummings; Glenn R. Nellis and Lavon Stephens
- OTHERS PRESENT:** John Cappellino, President & CEO; Mollie Profic, Chief Financial Officer; Karen M. Fiala, Vice President/Secretary; Grant Lesswing, Business Development Officer; Brian Krygier, Systems Analyst; Carrie Hocienec, Administrative Coordinator; Jamee Lanthier, Compliance Officer; Robbie Ann McPherson, Director, Marketing & Communications; and Robert G. Murray, Esq., General Counsel/Harris Beach PLLC
- GUESTS:** Lisa Hicks on behalf of the City of Buffalo; Scott Piccirillo on behalf of the Buffalo Niagara Partnership; Shatorah Donovan on behalf of the City of Buffalo

There being a quorum present at 12:04 p.m., the Meeting of the Special Policy Committee was called to order by Mr. Lipsitz.

PRESENTATION

Ms. Donovan, Chief Diversity Officer for the City of Buffalo, presented a report to the Committee. General discussion ensued.

REVIEW AND DISCUSSION OF DRAFT POLICY DOCUMENTS

Mr. Cappellino reviewed the draft MWBE Enhanced PILOT schedules in comparison to the current PILOT schedules contained within the Uniform Tax Exemption Policy, confirmed various assumptions used to assist in the preparation of the draft proposed schedules, and provided examples of the PILOT formula payments based on various investment scenarios.

General discussion ensued regarding the incentive term time period and the percentage abatement amounts included within the proposed PILOT schedules.

Additional discussion ensued regarding post-construction work-force utilization and types of activities that may be required to allow companies to qualify for an enhanced PILOT as so related thereto.

There being no further business to discuss, Mr. Lipsitz adjourned the meeting at 1:30 p.m.

Dated: March 26, 2021



Karen M. Fiala, Secretary